

'04 MAY -7 P1:55

STATE OF HAWAII
REQUEST FOR SOLE SOURCE

4 MAY -7 A9:58

STATE PROCUREMENT OFFICE
STATE OF HAWAII
ADMINISTRATION
STATE PROCUREMENT OFFICE
STATE OF HAWAII

TO: Chief Procurement Officer

FROM: Lester M. Nakamura, Administrator
Information and Communication Services Division

Pursuant to §103D-306, HRS, and Subchapter 9, Chapter 3-122, HAR, the Department requests sole source approval to purchase the following:

Description of goods, services, or construction:

Maintenance services for the Automated Cartridge Library System

Name of Vendor: August Enterprises, Inc.

Cost: \$191,274.84

Address: 4410 Pahoia Avenue
Honolulu, HI 96816

Term of Contract: From: 6/30/04 To: 6/29/05

Prior Sole Source Reference No.:
99-60-J, 99-100-J, 00-77-R,
01-71-R, 02-68-R

The goods, services, or construction has the following unique features, characteristics, or capabilities:

The StorageTek Automated Cartridge Library System must be maintained by trained professionals who are capable of providing timely and efficient maintenance to ensure operation of the equipment.

How the unique features, characteristics, or capabilities are essential for the agency to accomplish its work:

The ACLS is a computer tape management system. The ACLS is a very critical component of the ICSD computer systems. Failure of the ACLS will shut down computer processing for many user agencies, and scheduled job processing deadlines will not be met. Maintenance services are required to ensure constant availability for computer processing requirements.

The following other possible sources for the goods, services, or construction were investigated but do not meet our needs because:

IBM Corporation and Unisys were contacted to see if they can provide the required services. IBM had staff that were trained but are unable to acquire the parts that would be required for maintenance. Unisys did not have trained staff. August Enterprises, Inc. has been providing satisfactory service for this system since 1999.

See the attached letter from StorageTek naming August Enterprises, Inc. as the only authorized distributor in Hawaii for the ACLS. Also, see the quotation from August Enterprises for its maintenance services: one month multiplied by 12 to get the annual cost on the sole source form.

Direct Questions To: Glen Togashi

Phone: 586-4747 X 420

I certify that the information provided above is to the best of my knowledge, true, correct and that the goods, services, or construction are available through only one source.

Russ H. Saito 5/6/04
Department/Agency Head Date

Comptroller

Title (If other than Department/Agency Head)

Chief Procurement Officer's Comments:

Please ensure adherence to applicable administrative and statutory requirements.

Expenditure may be processed through a purchase order: Yes _____ No ☒. If no, a contract must be executed and funds certified.

☒ Approved

_____ Denied

James P. Fyfe 5/18/04
Chief Procurement Officer Date

Storage Technology Corporation
One StorageTek Drive
Louisville, CO 80028

303 673 6947 telephone
303.673.7590 fax

International Field Operations



May 3, 2004

Mr. Elton Sumida
State of Hawaii
DAGS, ICSD
1151 Punchbowl Street
Basement B-10
Honolulu, Hawaii 96813

VIA Facsimile 808-586-1882

Dear Mr. Sumida,

August Enterprises, Inc, is the only StorageTek Distributor for the State of Hawaii authorized to maintain the Enterprise Level (Mainframe) StorageTek Equipment. As the only authorized outlet for Hawaii for the Enterprise Level StorageTek equipment, we stand ready to continue to provide the State of Hawaii with the latest in tape technology and quality after sales support and service that you have received in the past.

If you have any questions or concerns, please contact me at your convenience, and I will assist in any manner that I can.

Thank you and Regards,

Judy Chung-Tuan
International Sales Support Manager
International Field Operations
Storage Technology Corporation
1 StorageTek Drive
Louisville, Colorado 80028 USA
Phone: 303-673-6947 Fax: 303-673-7590

**STATE OF HAWAII
NOTICE OF SOLE SOURCE**

The Chief Procurement Officer is in the process of reviewing the request from the Department of Accounting and General Services/ICSD for the sole source purchase of the following goods, services, or construction:

Maintenance services for the Automated Cartridge Library System

Vendor: August Enterprises, Inc.

Address: 4410 Pahoa Avenue
Honolulu, HI 96816

Term of Contract:	From: 6/30/04 To: 6/29/05	Cost: \$191,274.84
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Direct any inquiries to:

Department: Department of Accounting and General Services
Information and Communication Services Division

Contact Name/Title: Mr. Glen Togashi/Production Services Branch Chief

Address: 1151 Punchbowl St.
Honolulu, HI 96813

Phone Number:
808-586-4747 X 420

Fax Number:
808-586-1882

A copy of this notice of sole source shall be posted by the Chief Procurement Officer and the purchasing agency in an area accessible to the public, at least seven calendar days prior to any approval action.

Submit written objections to this notice to issue a sole source contract within seven calendar days from the date this notice was posted to:

Chief Procurement Officer
State Procurement Office
1151 Punchbowl Street
Honolulu, Hawaii 96813

Date Notice Posted: MAY 7, 2004

SS Number: 04-63-M